

WHAT TO KNOW BEFORE YOU BUY

As more businesses move away from traditional on-premise data centers and embrace hybrid or cloud-based architectures, having reliable, real-time data integration becomes more important than ever. That's where Stelo Data Replicator comes in. When deployed in Microsoft Azure, Stelo offers a powerful, low-impact way to stream and ingest operational data into your Azure environment—perfect for analytics, reporting, or modernization efforts.

With flexible data control, minimal admin overhead, and deep integration into the Azure ecosystem, Stelo makes it easier to handle complex data movement and since it's vendor-agnostic with a scalable licensing model, it's built to grow with you, no matter how your data landscape evolves.

Stelo in Azure is a powerful, future-ready data environment that helps businesses stay agile, secure, and achieve real strategic impact.

STREAMLINED DEPLOYMENT AND PROCUREMENT

When deployed through the Azure Marketplace, Stelo is billed using standard monthly billing, processed directly through your existing Azure subscription, with usage charges integrated into your regular Azure invoice. Stelo also offers long-term commitment options similar to Azure reservations, including flexible 3-year plans that can be purchased directly through the Azure Marketplace to help optimize costs. Additionally, Stelo purchases qualify for the Microsoft Azure Consumption Commitment (MACC), allowing you to apply your existing Azure commitment toward your Stelo investment.

Stelo's flexible licensing options provide an affordable replication solution, especially when compared to other enterprise-level replication products.

A single instance can support multiple sources and destinations without additional licensing. The Stelo license model is independent of the number of cores of either the source or destination- so you only pay for the capacity required to support the transaction volume. You can seamlessly upgrade through the Azure Marketplace as requirements evolve, with dynamic scaling support without service interruption.

Stelo is available in Azure Marketplace with three licensing options:

- E2s Standard v3: Ideal for smaller workloads, with 2 cores
- E4s Standard v3: Standard configuration for medium workloads, with 4 cores
- E8s Standard v3: Maximum performance for enterprise-scale data operations, with 8 core

STELO DELIVERS

- **Seamless Scalability:** Access rapid, flexible deployment models to scale as your demands grow.
- **Real-Time Data Reliability:** Eliminate lagging and inaccurate batch reporting to provide immediate visibility.
- **Fast, Efficient Process:** Achieve high data delivery rates, and liberate your mission-critical IT systems.
- **Avoid Connectivity Failures:** Our software checkpoints data to pause and resume without needing to re-baseline.
- **Direct Connection into Databricks:** Stelo moves data using Dataframes and JDBC connections. Not Azure Data Factory.

SUPPORT

Mission critical support you can count on to keep your systems running and data available.

- Expert Installation and configuration assistance gets your data flowing in minutes
- Extensive diagnostic expertise and support for related systems
- Supported by experts who know your system, not generalists who may not understand data replication